# **Advertising Rates And Specifications - 2020**



Society Affiliation: American Psychiatric Nurses Association (APNA)

Readership profile: *JAPNA* readers consist of all members of the American Psychiatric Nurses Association plus individual psychiatric nurse subscribers. The readership consists of 65% advance practice nurses, including Nurse Practitioners with prescriptive authority and Clinical Nurse Specialists, who have prescriptive authority in 37 of 50 states in psychiatric mental health nursing.

## Editor: Geraldine S. Pearson, PHD, PMH-CNS, FAAN

**Journal of the American Psychiatric Nurses Association (JAPNA)** is a peer reviewed journal designed to inform psychiatric nurses about important clinical and useful psychiatric care developments.

The American Psychiatric Nurses Association (APNA) was founded in 1986. In the ensuing 26 years, APNA has grown to be the largest professional membership organization committed to the specialty practice of psychiatric-mental health (PMH) nursing and wellness promotion, prevention of mental health problems, and the care and treatment of persons with psychiatric disorders.

## **Journal Information**

#### **Print**

Circulation: 12.680

Frequency: 6 times per year

#### **Online**

journals.sagepub.com/home/jap

## Advertising Rates & Information

## Closing dates for print advertising

Issue	Space	Materials	Inserts	
February	04-Dec-19	11-Dec-19	20-Dec-19	
April	10-Feb-20	17-Feb-20	26-Feb-20	
June	03-Apr-20	13-Apr-20	22-Apr-20	
August	03-Jun-20	10-Jun-20	22-Jun-20	
October	05-Aug-20	13-Aug-20	24-Aug-20	
December	02-Oct-20	12-Oct-20	21-Oct-20	

## COVER AND PREFERRED POSITION RATES (NON-CANCELABLE)

Inside Front Cover	Earned B&W rate + 35%
Inside Back Cover	Earned B&W rate + 25%
Back Cover	Earned B&W rate + 50%
Facing Table of Contents	Earned B&W rate + 30%
Facing First Text Page	Earned B&W rate + 25%
Other Specified Positions	Earned B&W rate + 15%

## **Print advertising rates**

## Black and white rates

Frequency	1x	3x	6x	12x	24x	36x	48x
1 page	\$2,800	\$2,699	\$2,348	\$2,230	\$2,009	\$1,967	\$1,772
1/2 page	\$2,240	\$2,195	\$1,910	\$1,815	\$1,635	\$1,600	\$1,440
1/4 page	\$1,345	\$1,320	\$1,145	\$1,090	\$980	\$1,070	\$960

Rates based on total units earned during a 12-month period. Space purchased by a parent company and subsidiaries may be combined for an earned rate.

Post-publication rate changes will not be accepted. Changes in frequency must be applied to future insertions.

COLOR RATES: Full page 4-Color charge (in addition to B&W rate above) ......\$1,665

**AGENCY COMMISSION: 15%** 

**PAYMENT TERMS:** Terms for invoices are Net 30. Publisher reserves the right to withhold advertising from delinquent advertisers.

## **Other Promotional Opportunities**

- Belly band
- Cover tip
- Inserts
- Outserts (product samples, brochures)
- Reprints
- Supplements
- Special Sections
- Custom Publications

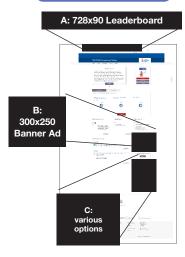
## Event opportunity:

APNA 34th Annual Conference, September 30-October 3, 2020, *Lake Buena Vista, FL* 





## **Digital Advertising**



#### Website Banner Advertising:

Interact with your audience online with a banner ad placed on a journal's website.

- A: 728x90 Leaderboard (pictured) top of page ad position for immediate exposure
- B: 300x250 Banner Ad (pictured) middle right of page to engage the most invested users
- C: Either 300x250 banner ad (pictured), 160x600 skyscraper, or 300x600 expandable skyscraper Lower middle, right of page

## **High Impact Banner Solutions:**

Enhance your digital advertising with these rich media options

- . Video, Scrolling, and Expandable Options
- Interstitial Banner Ad
- Sticky Banner

### **Other Digital Solutions:**

- Email Marketing: eTocs and OnlineFirst Alert Sponsorships
- Webinars: a custom digital event package that includes promotion and event hosting
- Microsites: custom package to host your content and SAGE content in one place
- Sponsored Digital Editions: options include single article, full issue, or custom article compilations

See our Digital Advertising Ratecard or visit https://us.sagepub.com/en-us/nam/sage-digital-advertising for more information.

## **Policy and Guidelines**

Trim size: 8.125 x 10.875 Binding: Perfect Bind

All advertising is subject to APNA approval.

Ad dimensions are listed in inches.

All live copy should be no closer than 1/4" from trim.

	Non-Bleed	Bleed
Full page	7.625 x 10.375	8.375 x 11.125
1/2 page vertical	3.5 x 10.375	

1/2 page horizontal  $7.5 \times 5$ 1/4 page vertical  $3.5 \times 5$ 

### REQUIREMENTS FOR ELECTRONIC DELIVERY

## **General Instructions**

A High Resolution Press-Ready PDF is required for all electronic ad submissions. All fonts must be embedded. Minimum required image resolution is 300 dpi for color or grayscale images and 900-1200 dpi for line art (1-bit) images. All color files must be created and submitted to publisher in CMYK color mode. Publisher will convert ads submitted in RGB but is not responsible for color reproduction on these ads. 2-color ads (standard) must be provided as black plus 100% cyan, magenta, or yellow.

### Image Size/Crop

Digital art files should be cropped to remove non-printing borders. Art should be created or scaled to the size intended for print. Image orientation should be the same as intended for print. For ads that are intended to run off the page, a 1/8" minimum bleed is required on all sides.

## **Proof Instructions**

Color Ads An identifiable SWOP-certified proof (Specifications Web Offset Publications—www.swop.org) must be supplied with the final digital file. If a SWOP-certified proof is not supplied, then the publisher cannot guarantee correct reproduction of color. Any omissions or color deviation

from a submitted proof, other than a SWOP-compliant proof, will not warrant compensation to the advertiser.

B&W Ads A hard-copy proof the same size as the digital art must be supplied with the final digital file.

#### **File Submission Instructions**

Please supply files on one of the following media: CD-ROM or e-mail. If e-mailing artwork, then send the proof in a separate package in the mail.

## JAPNA INSERTS

## Tipped-in Inserts:

All bind-in cards and inserts are jogged to the head. All bind-in cards and inserts must have 1/8" trim beyond the crop mark area of the Head, Foot, Gutter, and Face of the advertisement. Perforations must be 3/8" from gutter.

All live copy should be no closer than 1/4" from the trim.

For inserts, 70# coated stock is the minimum weight and 110# coated stock is the maximum.

### **DIGITAL ADVERTISING DISCLAIMER:**

Advertising materials must be submitted in a file format acceptable to SAGE. All advertising materials will be subject to SAGE's approval prior to printing. Any digital advertising orders for which acceptable productionready advertising materials are not received by SAGE within eight (8) days after the flight date, the order will be subject to cancellation, and in such event Advertiser will be responsible for the full payment amount of the order.

# **Contact Details**

### FOR DISPLAY AND CLASSIFIED **ADVERTISING**

Mac McKav SAGE Publications Phone: (805) 490-7420 Fax: (805) 375-5282

E-mail: mac.mckay@sagepub.com

## FOR ARTWORK DELIVERY

SAGE Publications 2455 Teller Road Thousand Oaks, CA 91320 USA E-mail: advertising@sagepub.com

## **PRE-PRINTED INSERTS**

(list journal name, issue # and quantity on boxes/skid) Ship To: Mary Heiliger

**CSR** 

Sheridan Press 450 Fame Avenue Hanover, PA 17331 USA Phone: (800) 635-7181 ext. 8145

# **SUPPLEMENT SALES**

**FOR REPRINT AND** 

Barbara Eisenberg **SAGE Publications** 2455 Teller Road

Thousand Oaks, CA 91320 USA

Phone: (805) 410-7763 Fax: (805) 410-7009

E-mail: reprint@sagepub.com