APNA Membership Report October 2020

Number of current active members as of 9/30/2020: **14,570 – 5% increase** (*13,867 on 9/30/19*)

Renewals and New Members in the Last Period (June 1, 2020 – September 27, 2020)

- Renewals: 2,812 5.1% increase from the same period in the previous year (2,675)
- New Members: 1,326 9.7% decrease from the same period in the previous year (1,468)

Renewals and New Members in 2020 so far (January 1, 2020 – September 27, 2020)

- Renewals: 6,585 6.5% increase from the same period in the previous year (6,184)
- New Members: 3,308 1.2% increase from the same period in the previous year (3,250)
 - This is 12+ new members joining each day!

Renewal Rate

$$\frac{14,570 - 4,306}{11,935} = 86\%$$

<u>Current members – members gained in the past year</u>
Total members last year

4,306: join date 9/27/19 – 9/27/20 11,935: renewals + new members 1/1/19 – 12/31/19

Average tenure of a member

$$\frac{1}{(1 - .85203)}$$
 = **6.8** years